**ILV** INFOCOMM DEVELOPMENT SMES GO DIGITAL

## EARLY CHILDHOOD INDUSTRY DIGITAL PLAN A guide for all Preschool Operators to assess their

digital readiness and opportunities to go digital.



In support of:

In collaboration with:











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GET STARTED TODAY



ADDITIONAL INFORMATION



# Our Early Childhood Sector

The Early Childhood (EC) sector plays a key role in achieving our national goals of supporting parenthood, nurturing the next generation and improving social mobility.



# 2 Trends Impacting Early Childhood Sector



Parents More varied needs and rising expectations

**Changing demographics** such as dual-income families, working grandparents

**Rising awareness of the importance and quality of early childhood development**, hence increasing demand for preschool services



Professionals Rising manpower needs and demands for upskilling

**Growing industry** with more trained professionals required over the next few years

**Challenges still exist in talent attraction and retention** due to high-touch and physically demanding work



Operators Pressure to manage costs and grow capabilities

**Diverse industry** with over 500 operators and 1,900 centres operating different types of models and service types (child care, kindergarten etc)

## Industry Transformation Map (ITM)

The Early Childhood Industry Transformation Map (ITM) was launched on 7 Mar 2018. Developed by the Early Childhood Development Agency (ECDA) in partnership with the sector, unions and other government agencies, the Early Childhood ITM aims to drive sustainable and quality Early Childhood (EC) services, as the demand for EC services and professionals rises.

The ITM specifies initiatives to help transform the sector through skills, innovation and technology. Adoption of digital technology plays an important role in helping the sector, to continue to deliver high quality services.

## Early Childhood Industry Digital Plan (IDP)

Aligned to the ITM, the EC Industry Digital Plan (IDP) aims to help address the trends that impact the EC Sector:

- 1. Improve the quality and range of services delivered for Parents
- 2. Improve job attractiveness and support professional development for Professionals
- 3. Enhance productivity and cost management for Operators



Click <u>here</u> or scan this QR code for more details on the Early Childhood ITM



#### **Digitalisation for Parents**

**Enhance safeguards** to preschool health, safety and operations with technology



Improve access to information on preschools, e.g. programmes, services and fees



Improve timeliness of communications between parents and centres



Simplify processes through digital means to bring greater convenience to parents



#### **Digitalisation for Professionals**

Improve work conditions and image of EC professionals

Support **professional development**, training and mentoring using digital tools Automate routine tasks and administrative duties to **enhance productivity and save time** 



#### **Digitalisation for Operators**

More integrated digital solutions to **provide** value-added services for parents and children

Easy adoption with pre-scoped digital solutions that are useful, affordable and relevant to sector

Adoption of digital solutions to overcome manpower constraints and reduce operating costs **Productivity gains** from automation of routine tasks can be re-invested into key service areas





The Industry Digital Plan (IDP) is part of the SMEs Go Digital programme that helps to make going digital simple for SMEs. For the EC sector, the EC IDP supports both SMEs and non-SMEs, including preschools operated by registered charities, institutions of public character (IPCs) and other Social Service Agencies (SSAs). Preschools who qualify as SMEs may additionally refer to the support under the SMEs Go Digital Programme below.



#### Industry Digital Plan (IDP)

Guide on digital solutions and training required for each stage of your business growth.

#### **Start Digital Pack**

Foundational digital solutions for new SMEs, to help you get a head start in going digital.

#### **Grow Digital**

Business-to-Business (B2B) and Business-to-Consumer (B2C) e-commerce platforms you can leverage to go global.

#### Consultancy Services (SME Digital Tech Hub)

Expert advice you can tap on, to transform your business using digital technologies.

#### **Pre-Approved Solutions**

Proven SME-friendly digital solutions pre-approved by IMDA to meet your business needs. Government grants, e.g. Productivity Solutions Grant (PSG), are available for the adoption of these solutions.

#### **Digital Resilience Bonus**

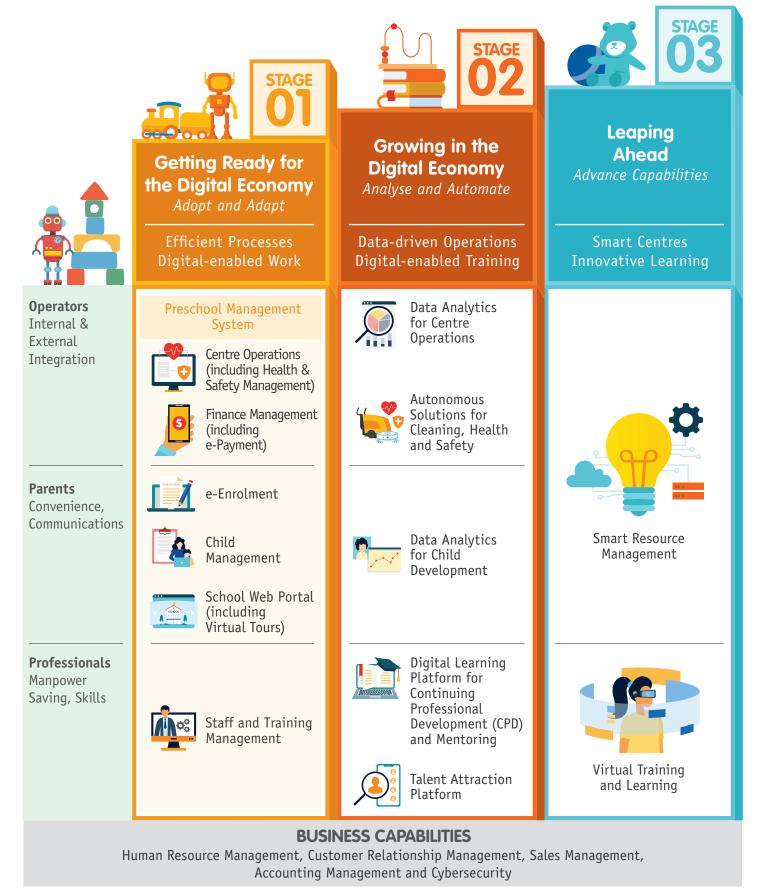
Bonus for uplifting the digital capabilities of Food Services and Retail enterprises to emerge stronger after the circuit breaker period.

#### **Advanced Digital Solutions**

Advanced and integrated digital solutions to help you strengthen business continuity and build longer term resilience.

# **5** Early Childhood Digital Roadmap

This digital roadmap aligns operators, parents and EC educators on a common digital journey. EC operators can choose to traverse the map at their own pace, based on available resources and individual business strategies.



Note: This roadmap will be iteratively updated over time as digitalisation of the sector progresses and new technologies are introduced to the sector.

**Getting Ready for the Digital Economy** Efficient Processes | Digital-enabled Work

**STAGE** 

Adopt and adapt digital solutions to improve the efficiency of your operations

| <b>Digital Solution</b>   | Solution Description   | Benefits  |
|---|--|---|
| Centre Operations<br>(including Health<br>& Safety<br>Management) | Perform daily functions such as<br>visitor tracking, procurement and<br>web enquiries through the centre<br>operations module. | <ul> <li>Streamline and digitalise paper-based processes to achieve higher productivity</li> <li>Optimise costs through demand aggregation</li> <li>Track and keep record of regulatory requirements, such as SafeEntry, temperature monitoring, and health and attendance records</li> </ul>                                 |
| Finance<br>Management<br>(including<br>e-Payment)                 | Manage centre's finance matters<br>such as payroll, school fees,<br>government grants and claims.                              | <ul> <li>Simplify internal transactions</li> <li>Allow for advance resource planning</li> </ul>   |
| e-Enrolment   | Enable parents to submit enrolment forms online with digital signature(s).   | <ul> <li>Increase efficiency in the processing of student enrolment</li> <li>Increase productivity of administrative staff by eliminating hard copy forms and manual data entry</li> <li>Minimise human error</li> </ul>  |
| Child Management  | Track, record, monitor and communicate child matters efficiently.  | <ul> <li>Improve response time in communications between parents and centres</li> <li>Support employees in their routine duties, allowing for reallocation of time for other important tasks</li> <li>Provide better support for children, through assessment and the tracking of child's progress and development</li> </ul> |

Getting Ready for the Digital Economy Efficient Processes | Digital-enabled Work

TAGE

Adopt and adapt digital solutions to improve the efficiency of your operations

| Digital Solution                                  | Solution Description  | Benefits   |
|---|---|--|
| School Web<br>Portal (including<br>Virtual Tours) | Manage content curated for<br>parents, including updates of<br>students' learning progress and<br>virtual tours of centres. | <ul> <li>Increase convenience and timeliness of parent and centre communication, across secure feedback channels</li> <li>Collate survey responses and feedback in consolidated database</li> </ul>                                  |
| Staff and Training<br>Management                  | Manage centre staff and<br>training matters such as staff<br>profiles, leave, benefits and<br>performance appraisals.       | <ul> <li>Increase efficiency in the processing of Human Resource matters</li> <li>Minimise human error, such as missing important dates and erroneous applications</li> <li>Increase productivity of administrative staff</li> </ul> |





# Growing in the Digital Economy Data-driven Operations | Digital-enabled Training

Analyse data collected to automate operations and enhance educators' professional development

| Digital Solution   | Solution Description  | Benefits   |  |
|--|---|--|--|
| Data Analytics for<br>Centre Operations                    | Enhance preschool centres'<br>operations by using data analytics<br>to better plan, manage and<br>improve preschool environment<br>and service quality.   | <ul> <li>Improve two-way data-sharing</li> <li>Transform collected information<br/>into dashboards and provide<br/>comprehensive insights for<br/>stakeholders</li> </ul>                                    |  |
| Autonomous Solutions<br>for Cleaning, Health<br>and Safety | Deploy autonomous solutions with<br>Internet of Things (IoT) and Artificial<br>Intelligence (AI) capabilities for the<br>detection of potential health hazards<br>as well as monitoring of areas that<br>need cleaning. | <ul> <li>Augment capabilities of ancillary manpower</li> <li>Redesign jobs to help older workforce</li> <li>Enhance the safety and health of children</li> </ul>   |  |
| Data Analytics for<br>Child Development                    | AI and data analytics to identify<br>and recommend development<br>needs for children.   | <ul> <li>Easily identify development<br/>progress and needs of children<br/>with clearly illustrated<br/>dashboard overviews</li> <li>Enable personalised approach<br/>for children's development</li> </ul> |  |



Growing in the Digital Economy Data-driven Operations | Digital-enabled Training

Analyse data collected to automate operations and enhance educators' professional development

| Digital Solution Solution Description   |   | Benefits   |  |
|---|---|--|--|
| Digital Learning<br>Platform for<br>Continuing<br>Professional<br>Development (CPD)<br>and Mentoring                              | Provide a customised education<br>experience for early childhood<br>and early intervention<br>teachers/professionals. | <ul> <li>Increase convenience for stakeholders, including teachers, trainers and fellows</li> <li>Enhance learning experience and provide stakeholders access to quality content via alternative platforms</li> <li>Encourage self-monitoring and tracking of teachers' professional qualifications</li> </ul> |  |
| Attract potential teachers to join<br>the industry by leveraging digital<br>platforms that are integrated with<br>ECDA's systems. |   | <ul> <li>Optimise attraction of talents<br/>and identify potential teachers<br/>through awareness and outreach<br/>using digital platforms</li> <li>Connect centres to part-time</li> </ul>  |  |

**Talent Attraction** Platform

and relief staff or teachers





# **Leaping Ahead** Smart Centres | Innovative Learning

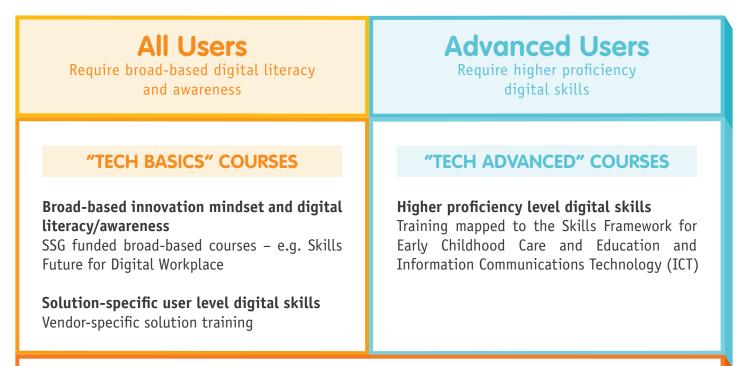
Use advanced technology to create smart preschools

| Digital Solution Solution Description |   | Benefits  |  |
|---------------------------------------|---|---|--|
| Smart Resource<br>Management          | Leverage Internet of Things (IoT) to<br>optimise asset utilisation and<br>control the facility environment,<br>such as zonal/virtual fencing,<br>lighting, air-conditioning and noise,<br>with smart sensors. | <ul> <li>Allow operators to locate assets faster and improve their utilisation</li> <li>Increase security, safety and wellbeing of staff and students</li> <li>Save on utilities costs for operators</li> </ul> |  |
| Virtual Training<br>and Learning      | Deploy Augmented Reality (AR) /<br>Virtual Reality (VR) technology to<br>simulate scenario-based training<br>for teachers.  | <ul> <li>Provide training using<br/>real-world situations which may<br/>lead to higher retention rate of<br/>trainees and teachers</li> <li>Improve quality of teaching,<br/>content and delivery</li> </ul>    |  |





Training in digital skills for all levels of proficiency are available. All job roles can benefit from upskilling to support your digitalisation journey.



### **Example of job roles**



Educarer

Cares for and attends to the needs of young children (2 months - 4 years) whilst creating a secure environment to build respectful, responsive and reciprocal relationships with them.



Provides leadership for the development of teaching and learning practices at the centre.



**Preschool Teacher** 

Creates a secure and quality learning environment for children, while effectively integrating innovative teaching and learning practices.



**Centre Leader** 

Develops strategic plans and structures to foster a culture of care and trust, mentoring, collaborative professionalism, and continuous learning within the centre.

## Digital Skills Needed: Digital Roadmap On Training

Prepares sector's workforce to adopt digital solutions - Examples of possible training available

|   | STAGE 01   | STAGE 02  | STAGE 03  |
|---|--|---|---|
| <b>"TECH<br/>BASICS"</b><br>EC leaders,<br>teachers, centre<br>administrators<br>and HR personnel                                 | <b>Getting Ready for<br/>the Digital Economy</b><br>Adopt and Adapt  | <b>Growing in the</b><br><b>Digital Economy</b><br>Analyse and Automate   | <b>Leaping</b><br>Ahead<br>Advance Capabilities   |
|   | <ul> <li><u>SkillsFuture for Digital</u><br/><u>Workplace</u></li> <li><u>Enhancing Lesson Study</u></li> <li><u>Digital and Agile</u><br/><u>Transformation</u></li> <li><u>Cyber Security</u><br/><u>Awareness</u></li> </ul>  | <ul> <li><u>Introduction to Data</u><br/><u>Analytics and</u><br/><u>Cyber-security</u></li> <li><u>Introduction to Digital</u><br/><u>Marketing</u></li> </ul> | • <u>Augmented Reality &amp;</u><br><u>Virtual Reality</u>  |
|   | Vendor-Specific Solutions Training   |   |   |
| <b>"TECH</b><br><b>ADVANCED"</b><br>Employees that<br>use or are<br>exploring<br>advanced tech<br>in their work /<br>organisation | <ul> <li><u>Transforming</u><br/><u>Digital Business with</u><br/><u>Virtual Reality</u></li> <li><u>Digital Learning</u><br/><u>Beginner Workshop</u></li> <li><u>Essentials of Personal</u><br/><u>Data Protection</u></li> <li><u>User Experience</u><br/><u>Design Fundamentals</u></li> </ul> | <ul> <li><u>SEO, Social Media</u><br/><u>&amp; Digital Marketing</u><br/><u>Mastery</u></li> <li><u>Basic Video Creation</u><br/><u>and Editing</u></li> </ul>  | <ul> <li><u>Understanding of</u><br/><u>Internet of Things</u></li> <li><u>Internet of Things</u><br/><u>Fundamental for</u><br/><u>Beginners</u></li> <li><u>Smart Sensors and</u><br/><u>Integration</u></li> </ul> |
|   | Training programmes aligned to <b>Skills Framework</b> and emerging areas under <b>SkillsFuture Series</b>   |   |   |

Note: This roadmap will be iteratively updated over time as digitalisation of the sector progresses and new technologies are introduced to the sector.



You will be supported at every stage of your digital journey, through three simple steps:





### **For Preschool Operators**

### **IDP RESOURCES**

**ECDA Website** https://www.ecda.gov.sg/operators/early-childhoo d-transformation-initiative/early-childhood-industry -digital-plan

SMEs Go Digital https://imda.gov.sg/SMEsGoDigital

**GoBusiness Gov Assist** https://gobusiness.gov.sg/productivity -solutions-grant/

**Be Safe Online** https://www.csa.gov.sg/Tips-Resource/publications /2018/Be-Safe-Online

## BUSINESS ADVISORY & DIGITAL CONSULTANCY

#### SME Centres managed by Trade Associations:

- SME Centre@ASME
- SME Centre@SCCCI
- SME Centre@SICCI
- SME Centre@SMCCI
- SME Centre@SMF

https://www.enterprisesg.gov.sg/contact/overview

Enterprise Infoline: +65 6898 1800

Heartlands Go Digital by Heartland Enterprise Centre Singapore http://hecs.com.sg

Association of Early Childhood and Training Services http://www.assets.org.sg

### **For Individuals**

### CAPABILITY UPGRADING AND CAREER FACILITATION

SkillsFuture Credit http://www.skillsfuture.gov.sg/credit

**SkillsFuture for Digital Workplace** http://www.skillsfuture.gov.sg/digitalworkplace

Skills Framework http://www.skillsfuture.gov.sg/skills-framework

TechSkills Accelerator (TeSA) https://www.go.gov.sg/TeSA

WSG's Careers Connect http://www.wsg.gov.sg/career-services.html

WSG's Professional Conversion Programme http://www.wsg.gov.sg/programmes-and-initiat ives/professional-conversion-programmes-indivi duals.html

e2i Meet a Career Coach http://e2i.com.sg/app

### For ICM Vendors

SMEs Go Digital https://imda.gov.sg/icmvendors

This EC sector-wide IDP is supported by the SMEs Go Digital Programme

For programme information and feedback, visit: https://www.imda.gov.sg/SMEsGoDigital

### **#SGDIGITAL**

Singapore Digital (SG:D) is a nation-wide movement to unify Singapore's digitalisation efforts. Whether it is help for different industries to start their digitalisation journeys, or creating new ecosystems, opportunities and capabilities for the future, SG:D is set to take us ahead as a leading digital global node. The :D smiley face icon in the logo signifies the optimism of Singaporeans advancing together with digital innovation. As we progress into the digital economy, it is all about the people – the heart of all we do.

